

## **GOAL:**

- Facilitate broadband access to all Utahns
- Offset "last-mile broadband" capital expenses in:
  - unserved rural areas
  - underserved areas
- Target: Areas unlikely to receive broadband without grant funding.

## **Statutory Priorities**

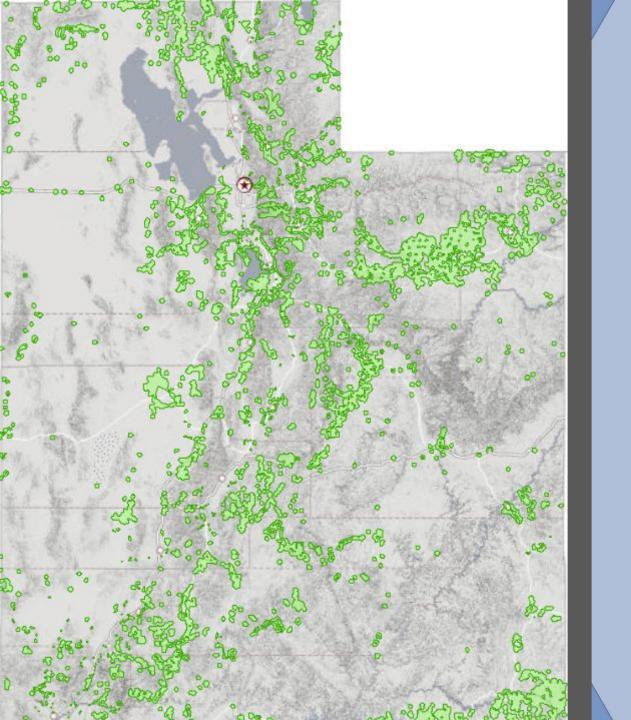
- 1. Unserved rural area < 25/3 Mbps
- 2. Underserved area < 100/20 Mbps
- 3. Meaningful engagement with the impacted community
  - a. provide a public benefit
  - b. include a long-term public benefit

- 1-2 Individuals
- 1-3 Devices
- 1 work from home
- Streaming HD TV & movies
- No online gaming
- No large files downloaded

40 Mbps Download

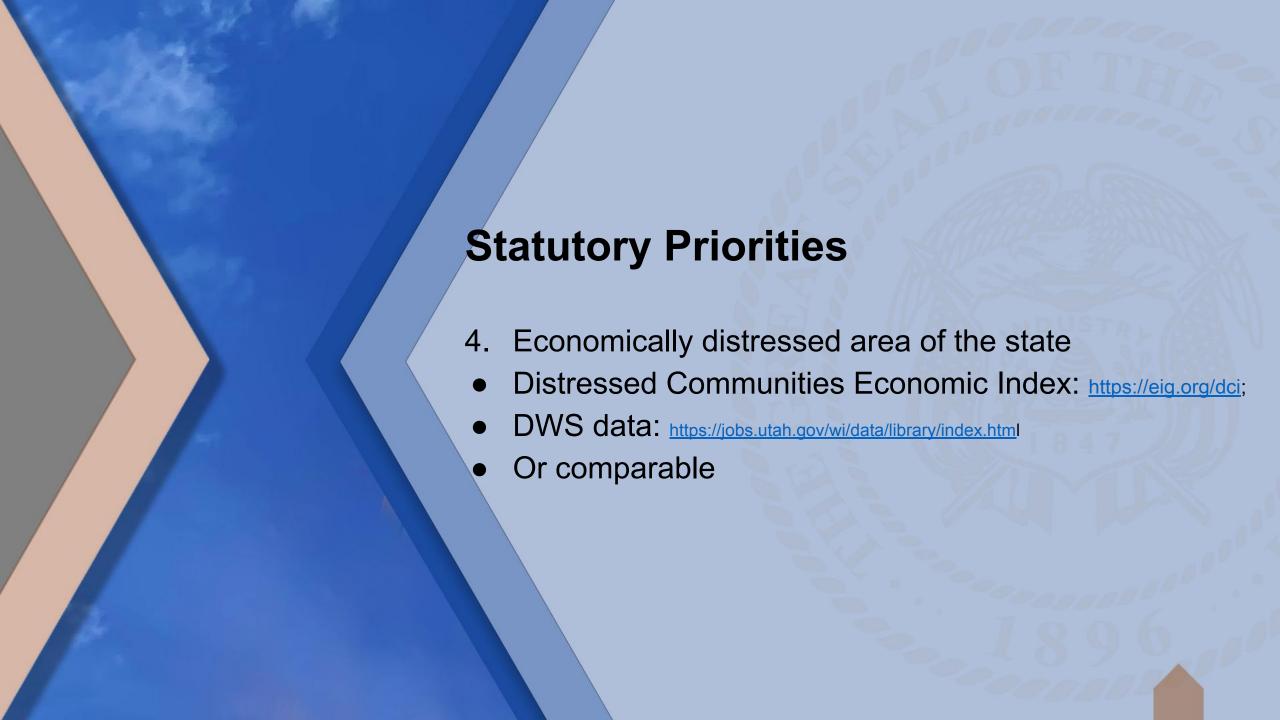
- 1-2 Individuals
- 1-3 Devices
- 2 Work from home
- Streaming 4K TV
- Casual gaming
- Large files downloaded

500 Mbps Download



### Unserved

Populated areas without 25 download/ 3 upload broadband speeds



## **Statutory Priorities**

- 5. Greatest investment in last-mile connections
- 6. Provide higher speed (>/= 100/20; + points for >/= 100/100)
- 7. 25% money match / higher priority for greater match



## **Grant Requirements for Applicants**

- \$7.5 million grant max
- One application per grant cycle
- Impact of available funding / matching federal grants
- Scalable technology given priority

## Grant Requirements for Awardees

- Required Professional Engineer review
- 30 months from date of award to complete project
- Grant funds not eligible to fund projects in areas receiving support from the UUSF

## **Application Considerations**

- New project not in progress unless an upgrade
- Operate network for minimum of 5 years
- Number of potential subscribers
- Provide service at reasonable cost (3 yrs)
- Current available broadband service (maps, speed tests, surveys, document existing infrastructure

## **Supporting Documentation**

- Map files
- Design plans
- Local government resolution and minutes
- List of stakeholders and partners
- Proof of project's financing
- Budget details
- GRAMA form (request for confidentiality)

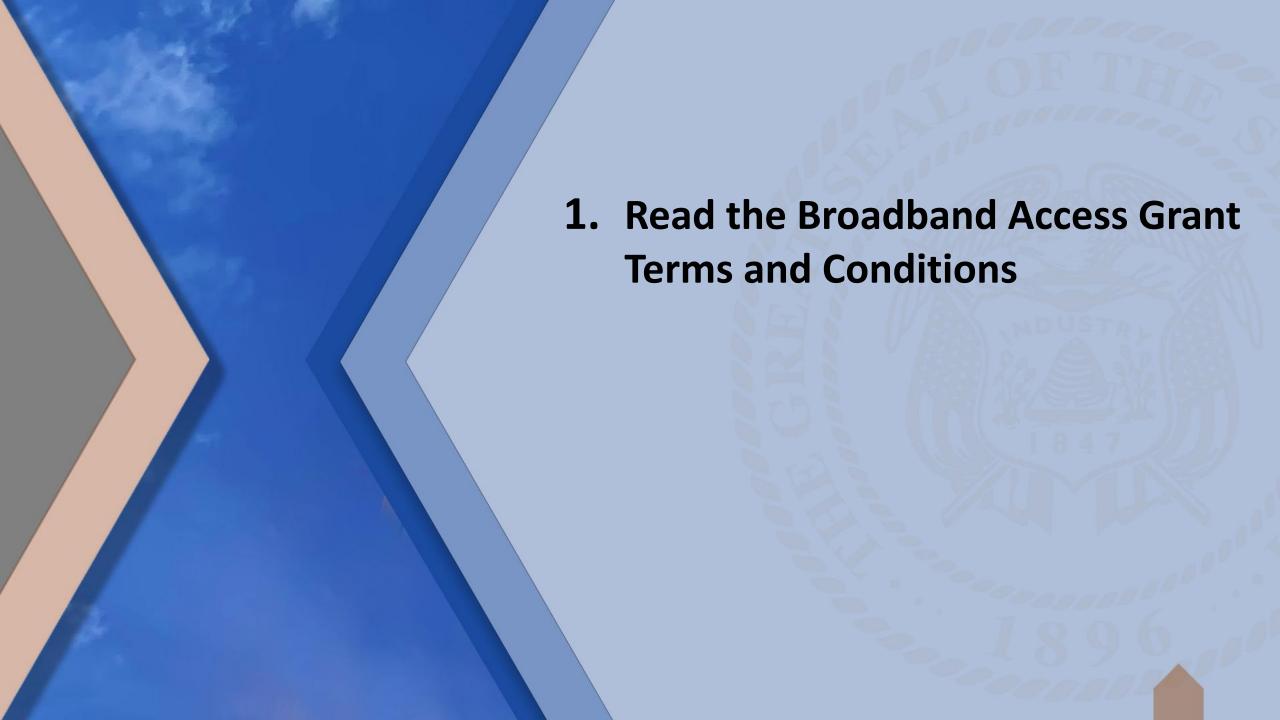
Grant Scoring							Priority Rank	Category				Description	Points Possible	
						1	L	Unserved Rural <25/3 & Anticipated Improvement  Unserved Non-Rural <25/3 & Anticipated Improvement				<ul> <li>Provided service area with map-</li> <li>Verified eligible area</li> <li>Rural areas lacking fixed terrestrial 25/3 connection (unserved) can receive up to 40 points based on</li> </ul>	40*	
							<ul> <li>anticipated improvements from pre-existing broadband service. Non-rural unserved can receive up to 30 points. (see table below)*</li> <li>Rural areas lacking fixed terrestrial 100/20 (underserved)</li> </ul>					or 30*		
					2	2	Underserved Rural < 100/20 Anticipated Improvement				can receive up to 30 points based on anticipated improvements from pre-existing broadband service.  Non-rural underserved can receive up to 20 points. (see table below)*	or 30*		
Speed   <25/3   <25/3   <25/3   <25/3   <25/3   <25/3					Underserved Non-Rural <100/20 & Anticipated Improvement				If the project includes both unserved and underserved passings, each will be scored separately and the resultant scores averaged.	or 20*				
			<25/3	<25/3			, 	<100/20 <100/20		a. Meaningful engagement with the impacted community. Resolution and minutes supporting resolution from local legislative meeting that identify an innovative means of providing a public benefit that addresses the community's needs	5			
	Speed After Build:	25/3	100/20	100/100	1G/100	1G/1G	100/20	100/100	1G/100	1G/1G		b. Include as a component of the proposed project, a long-term public benefit to the impacted community developed in response to the	10	
al	Points Awarded:	0	20	25	35	40*	10	15	25	30*		eligible applicant's engagement with the community.		
n-rural	Points Awarded:         0         10         15         25         30*			30*	0	10	15	20*		Shows how the project is located in an economically distressed area of the state as measured by indices of unemployment, poverty, or	10			
				4	ļ	Econo	Economic Need			population loss. Shows how it is unlikely to be served without grant funding. Include an explanation of terrain, population density, socioeconomic factors, or other factors contributing to the cost.				

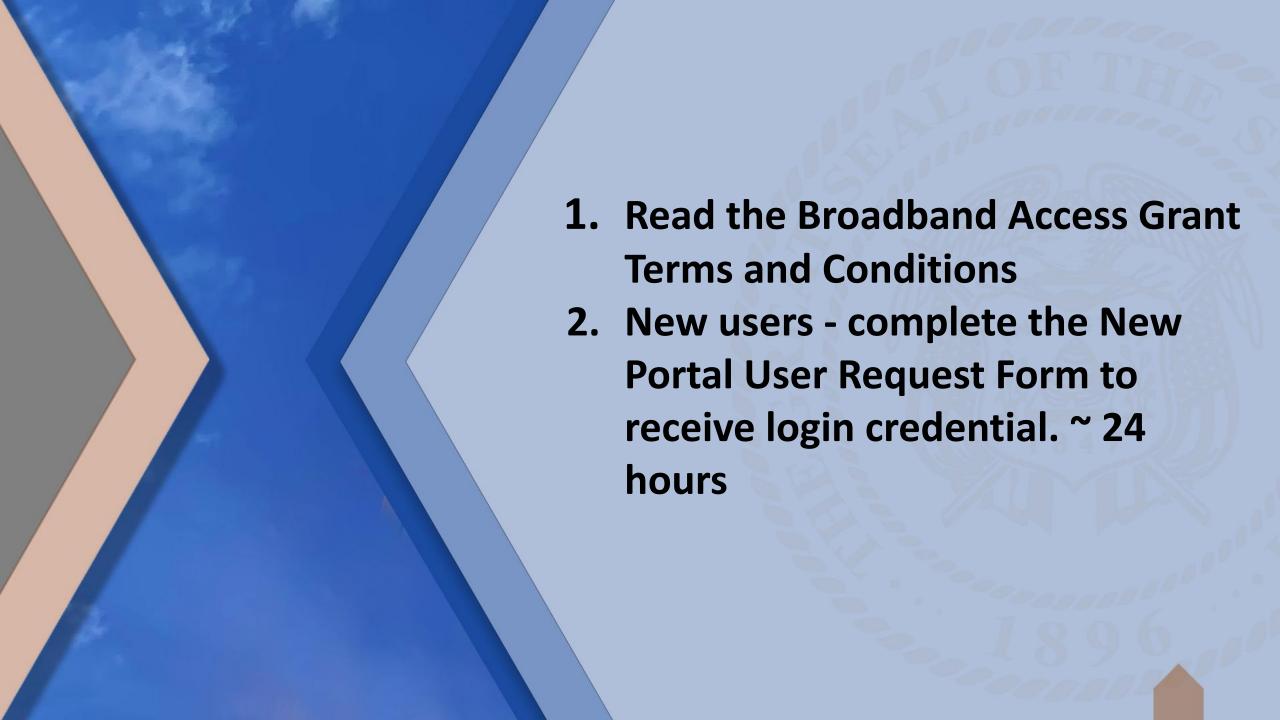
## **Grant Scoring**

	5	Greatest Investment in Last-mile Connections - Technology, and number of passes	Description of network design. Provides evidence of the scalability and capabilities of the proposed project's technology, the ability to upgrade, that the proposed network meets industry reliability standards, and will provide a long-term solution for the community.	10
Ż			Number of households/businesses impacted. 50 to 499 households add 3 points; 500+ households add 5 points	5
	6	Highest speed	Speed, latency, packet loss, and affordability are competitive and will meet community needs on both upload and download speeds.	5
	7	Matching Funds	As required, and for zero (0) points, the applicant provides at least 25% of the money needed for the proposed project with higher priority to projects for which the eligible applicant provides a greater percentage of the money needed for the project. One (1) point for every 5% in additional matching funds above the required 25% provided by the grantee or other leveraged funds up to 10 points	10
	8	Budget /Finance /Sustainability and Implementation Readiness	Technical, managerial, and financial capabilities of the applicant demonstrating the ability to complete the proposed project; leveraged funding from other sources, including federal matching funds	5
		Total possible points		100

# business.utah.gov/broadband /broadband-access-grant/







- 1. Read the Broadband Access Grant Terms and Conditions
  - 2. New users complete the New Portal User Request Form to receive login credential. ~ 24 hours to process
  - 3. Click on the Apply Now button
  - 4. Application closes November 1

### Portal Home

### Utah Governor's Office of Economic Development Resources

This portal is used to manage grant, incentive, and loan applications. Please click on the 'My Applications' tab to view your applications in progress.



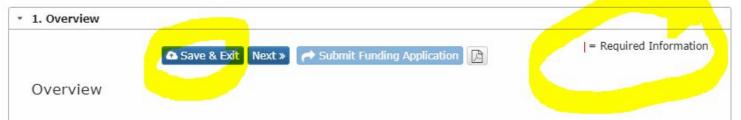




Funding Opportunitie	es	Apply for this apportunity	tunnacs by Applied	Adono Reimbarocinento Faner Review # C/ Log				
Click on the Funding Oppor	ortunity Na	Apply for this opportunity  Utah Broa			-aaaa-118			
Click on the Apply button u	under the /	A The Broadband Access Grant Program is designed to offset the capital expens underserved economically distressed areas. Funds will target areas that are u been appropriated. The maximum individual grant amount is \$7.5 million. The maximum individual grant amount is \$7.5 million.	Broadba					
page 1 of 1 (5 records total)		awarded for gre		d Access Grant Program is designed to o	offset the capital expenses in the deploy			
Details 🔾	Category	BEFORE BEGINNING: Please read and be familiar with the eligibility require Broadband Center (UBC). Before applying we recommend reviewing the Bro	second, underserved economically distressed areas.					
Broadband Assistance Grant	Business Trade	S HELPFUL TIP: We suggest writing your application answers in a word proce answers more effectively. Using a word processor easily allows you to keep		ew application for this funding opportuni				
Redeveloping Matching Grant	COVID-19	questions. This will also halp allowate connection errors and lost work. Las		the applicant organization from the pickl ffice of Economic Development 🗸	ist.			
Talent Development Grant	Corporat Services	t staff) for all necessary reporting. Please make sure it is well-written and fre	View Other I	Funding Opportunities Apply Now				
UTIF Pilot Microgrant Application	Business Trade	NOTE: Click "Choose File," select the correct file you would like to attach, the save it as a Microsoft PDF to your folder and then upload it from the folder o		, ,				
UTIF Pilot Nonrecourse Loan	Business	next section. Individual attachments should not exceed 20 MB.		Success: Grant Application cr	reated.			
Application	-	Please make sure to hover your cursor over the question mark that appe about what your response should include.	's ne					
		Apply for this opportunity	Broa	dband Assistance Grant				
				adband Access Grant Program is designe underserved economically distressed ar				
				e button below to edit your application a	and submit it for review.			
			Start A	Application				

### Funding Application for: Governor's Office of Economic Development

Application ID APP-046792



#### Utah Broadband Access Grant

The Broadband Access Grant Program is designed to offset the capital expenses in the deployment of "last-mile broadband" in the priority of unserved rural and, second, underserved economically distressed areas. Funds will target areas that are unlikely to receive broadband service without granting funding. For FY2022, \$10 million has been appropriated. The maximum individual grant amount is \$7.5 million. The maximum grant funding award cannot exceed 75% of the eligible total project costs with points awarded for greater matching contribution.

BEFORE BEGINNING: Please read and be familiar with the eligibility requirements, selection process, and reimbursement process as established by the Utah Broadband Center (UBC). Before applying we recommend reviewing the Broadband Access Grant Program Terms and Conditions.

HELPFUL TIP: We suggest writing your application answers in a word processor outside of the online application. This will allow you to proofread and edit answers more effectively. Using a word processor easily allows you to keep track of the character count in your response, as there are character limits for some questions. This will also help alleviate connection errors and lost work. Lastly. remember to save your work as you fill out the application.

IMPORTANT: No application deadline extensions will be granted under any circumstance. All responses are extracted completely (without editing from the UBC staff) for all necessary reporting. Please make sure it is well-written and free of grammar and punctuation errors. Provide any links as the full URL; hyperlinked text from a word document will not be preserved when copying and pasting into the application.

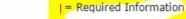
NOTE: Click "Choose File," select the correct file you would like to attach, then click "Upload." When downloading a file from the application, after completing it, save it as a Microsoft PDF to your folder and then upload it from the folder otherwise it may attach as a blank template. Save the page before moving on to the next section, Individual attachments should not exceed 20 MB.

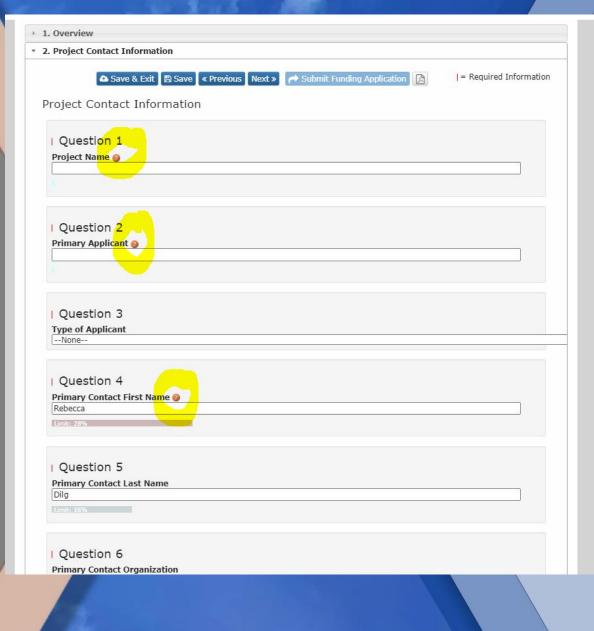
Please make sure to hover your cursor over the question mark that appears near most questions. This is "help text" and provides additional information about what your response should include.

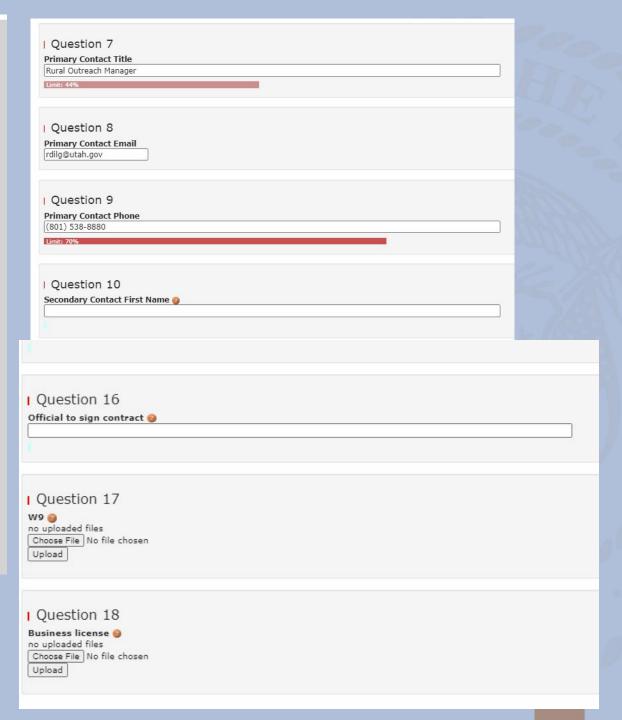


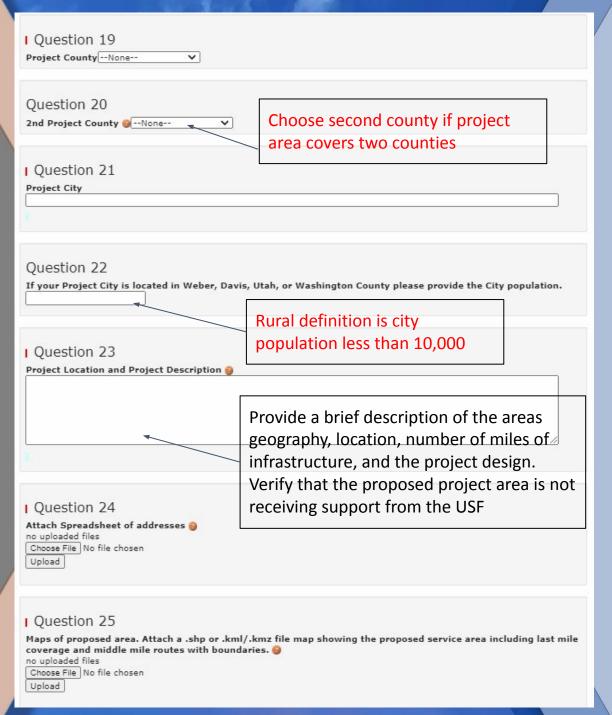












### Greatest Investment in Last Mile Connections Please download the Anticipated Broadband Improvements Spreadsheet and Project Readiness, Implementation, and Operation ti Question 26 List the number and kind of passes pre-build and post-build, speeds, latency, packet loss, data usage caps, and monthly costs. @ no uploaded files Choose File No file chosen Upload I Question 27 Method of calculating households and businesses I Question 28 Is there a connection fee? Ouestion 29 If there is a connection fee please enter the am I Ouestion 30 What type of technology will be used to provide broadband? --None--Question 32 Provide timeline, project milestones, business model including marketing strategies, take-rate, sustainability of network operation including a 5-year service commitment, and demonstration of experience and technical expertise. @ no uploaded files Choose File No file chosen Upload I Ouestion 33 Based on the technology and use of funds considering the number of connections, rurality, or the economic need in last-mile connections, explain how this project makes the greatest investment for a long-term solution for the state of Utah

Anticipated Broadband Imp	rovements						700												
Enter the number of passes and speeds pre-build and post-build , latency, packet loss and monthly costs.																			
	Speed Now:	<25/3		<25/3	9	<25/3		<25/3	0	<25/3		<100/20	0	<100/20		<100/20	9	<100/20	0
	Speed After Build:	25/3		100/20		100/100	i	1G/1G		1G/100		100/20		100/100		1G/100		1G/1G	
Total number of Passings:	0-50	The state of		e e	9			45	9				3	8		9			
	51-499				1											13		68	
	500+	i i														Ü			
	Latency:				1			25 ms	1				*			7		2	
	Packet loss:	i i						1.50%								1		2	
	Data usage caps:							0										2	
			Cost per		Cost per		Cost per		Cost per		Cost per		Cost per	Agent and	25 25				Cost pe
Total number each and cost/month of:		Total	Month	Total	Month	Total	Month	Total	Month	Total	Month	Total	Month	Total	Cost per	Total	Cost per	Control State Control	Month
	Households			i i	29			40	\$49				20			20		60	\$49
	Businesses				(4)			1	\$169				(3)			63.		7	\$169
	Farms/Ranches	i i		Ï	Ü			4	\$49							Ü			\$49
	Anchor Institutions* or Public Facilities							0										1	\$89
*Anchor Institutions include schools, healthcare facilities, libraries, chapter houses		3 8																	
SCORING																			
Anticipated Broadband Improvements Scoring Table. If the project includes both unserved and underserved passings, each will be scored separately and the resultant scores averaged.		Speed Now:	<25/3	<25/3	<25/3	<25/3	<25/3	<100/ 20	<100/20	<100/20	<100/20								
		Speed After Build:	25/3	100/20	100/100	1G/100	1G/1G	100/2	100/100	1G/100	1G/1G								
	Rural	Points Award				35	40	10	15	25	30								
	Non-rural	Points Award ed:	0	10	15	25	30	0	10	15	20								
If awarded the grant, the reported information must be certified by the manufacturer or a professional engineer (PE)																			



Utah Broadband Access Grant Project Readiness, Implementation, and Operation

Download the document, complete, save, and upload into the application.

Timeline and Project Milestones		
Name of Applicant: Tooele County / Beehive Broadband		
Name of Project: Eastern Tooele City		
Overall Timeline for Project: (example)	Start Date: May 2021	Complete: June 2023
Individual Milestones for Project: Include all planning, procurement, construction, installation, testing, and customer turn-up activities	Estimated Start Date (month/year)	Estimated Completion Date (month/year)
Activity A Preliminary plans, permits, and environmentals	May 2021	Oct 2021
Activity B Trenching, installation	July 2021	Nov 2021
Activity C Connecting households	Sept 2021	Dec 2021
[continue as needed to completion]		

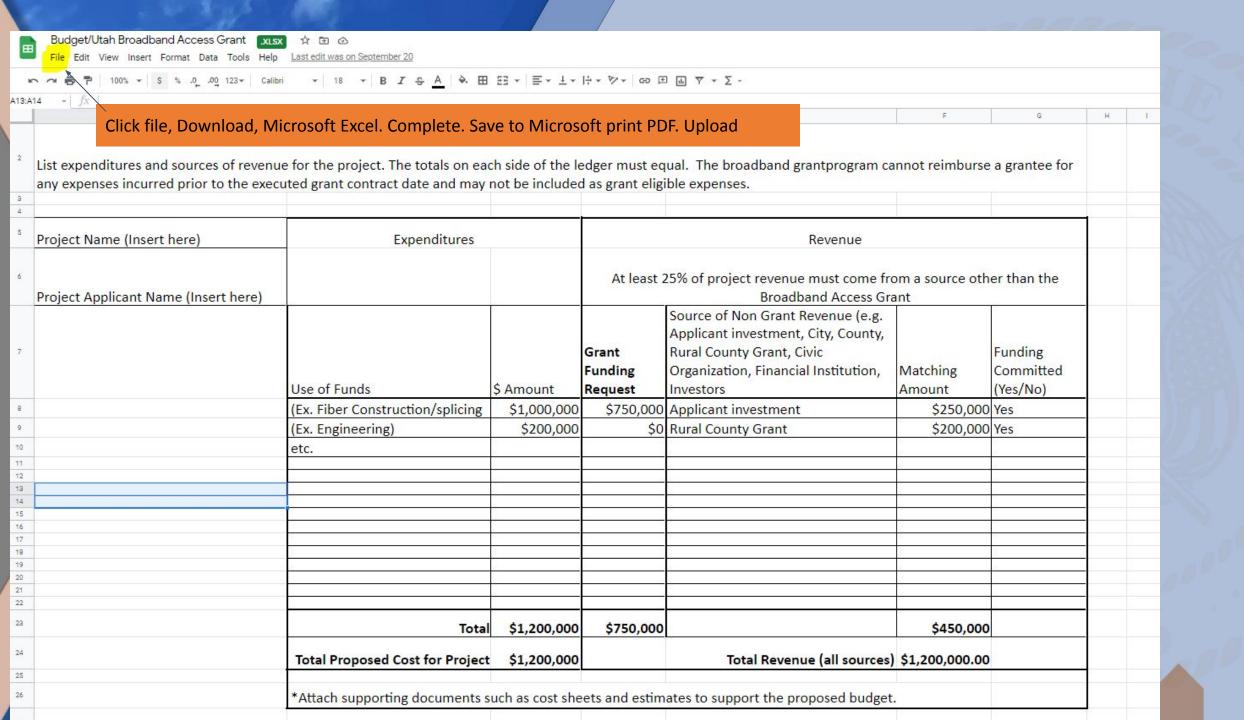
Provide a narrative of the business model including:

- o Marketing strategies Fliers and door to door contacts; radio ads and local newspaper
- Take-rate We have completed a preliminary study and determine a take-rate of at least 20% in the first year.
- Sustainability of network operation including a 5-year service commitment We have a full-service.......
  - o Demonstration of experience and technical expertise

the self self	Community Impact	100000000
	Upload the Local governing body resolution in support of the project and the minutes of the local government meeting that support the resolution. ouploaded files  Choose File No file chosen  Upload	OF THE
	I Question 35  Identify the long-term public benefit to the impacted community developed in response to the eligible applicant's engagement with the community.	
	Question 36 List of stakeholders and partners involved in the grant project and their roles @	
	Question 37   Describe how the project is in an economically distressed area of the state. (See Department of Workforce Services data: https://jobs.utah.gov/wi/data/library/index.html or Distressed Communities Economic Index:	
	countyhttps://eig.org/dci) @	1896

### Budget/Finance/Match Please download the Budget Template that will be required for the following section. Question 38 | Question 43 Financing/Match - Documentation of the project's financing including the ability for the applicant to fund the Budget Template @ match as well as the grant funds prior to reimbursement. no uploaded files no uploaded files Choose File No file chosen Choose File No file chosen Upload Upload Question 44 Question 39 Financing Partners @ Total Project Cost @ Question 40 Grant Funding Request @ Question 45 Leveraged Funding @ Question 41 Cost per possible last-mile connection @

Question 42
Grant Money Match



Please sign here,
and here,
and here,
and here,
and here,
then submit!

### Statement of Responsibility

Use this link for the required Statement of Responsibility, which MUST be signed.

### I Question 46

Statement of Responsibility: Download, complete, sign, and attach the provided Statement of Responsibility form to document the entity responsible for long-term maintenance of this project.

no uploaded files

Choose File No file chosen

Upload

- 9. Business Request for Confidentiality (GRAMA) business confidentiality for all commercially or financially sensitive information provided
- 10. Terms and Conditions
- 11. Declaration of Truth and Accuracy
- 12. Review & Status

Questions? We want to help. Please feel free to contact me. Rebecca Dilg Email: rdilg@utah.gov Text or Call: 801-230-2269

